

Figures for the 4th quarter and full-year 2017

Daimler Group	Q4 2017	Q4 2016	Change 17/16	FY 2017	FY 2016	Change 17/16
Revenue, in millions of EUR	43,589	41,001	+ 6 %	164,330	153,261	+ 7 %
EBIT, in millions of EUR	3,470	3,459	0 %	14,682	12,902	+ 14 %
Net profit, in millions of EUR	3,288	2,206	+ 49 %	10,864	8,784	+ 24 %
Earnings per share (EPS), in EUR	2.99	2.01	+ 49 %	9.84	7.97	+ 23 %
Dividend proposed, in EUR	-	-	-	3.65	3.25	+ 12 %
Employees (Dec. 31)	289,321	282,488	+ 2 %	289,321	282,488	+ 2 %
Net liquidity (Dec. 31), in millions of EUR	16,597	19,737	- 16 %	16,597	19,737	- 16 %
Free cash flow (industrial business), in millions of EUR	-3,766	1,281	-	2,005	3,874	- 48 %

EBIT by Divisions in millions of EUR	Q4 2017	Q4 2016	Change 17/16	FY 2017	FY 2016	Change 17/16
Mercedes-Benz Cars	2,422	2,561	- 5 %	9,207	8,112	+ 13 %
Daimler Trucks	555	347	+ 60 %	2,380	1,948	+ 22 %
Mercedes-Benz Vans	248	156	+ 59 %	1,181	1,170	+ 1 %
Daimler Buses	88	77	+ 14 %	243	249	- 2 %
Daimler Financial Services	417	390	+ 7 %	1,970	1,739	+ 13 %

RoS by Divisions in %	Q4 2017	Q4 2016	Change 17/16	FY 2017	FY 2016	Change 17/16
Mercedes-Benz Cars	9.7	10.7	- 1.0 %pts.	9.7	9.1	+ 0.6 %pts.
Daimler Trucks	5.8	4.1	+ 1.7 %pts.	6.7	5.9	+ 0.8 %pts.
Mercedes-Benz Vans	6.6	4.5	+ 2.1 %pts.	9.0	9.1	- 0.1 %pts.
Daimler Buses	6.8	6.0	+ 0.8 %pts.	5.6	6.0	- 0.4 %pts.
Daimler Financial Services (RoE)	14.2	15.2	- 1.0 %pts.	17.6	17.4	+ 0.2 %pts.

Revenue by Divisions in millions of EUR	Q4 2017	Q4 2016	Change 17/16	FY 2017	FY 2016	Change 17/16
Mercedes-Benz Cars	24,952	23,931	+ 4 %	94,695	89,284	+ 6 %
Daimler Trucks	9,540	8,466	+ 13 %	35,707	33,187	+ 8 %
Mercedes-Benz Vans	3,770	3,459	+ 9 %	13,164	12,835	+ 3 %
Daimler Buses	1,287	1,287	0 %	4,351	4,176	+ 4 %
Daimler Financial Services	6,099	5,651	+ 8 %	23,775	20,660	+ 15 %

Sales in units	Q4 2017	Q4 2016	Change 17/16	FY 2017	FY 2016	Change 17/16
Daimler Group	873,040	799,031	+ 9 %	3,273,933	2,998,386	+ 9 %
Mercedes-Benz Cars	613,026	589,119	+ 4 %	2,373,527	2,197,956	+ 8 %
Daimler Trucks	133,711	104,019	+ 29 %	470,705	415,108	+ 13 %
Mercedes-Benz Vans	117,748	97,628	+ 21 %	401,025	359,096	+ 12 %
Daimler Buses	8,555	8,265	+ 4 %	28,676	26,226	+ 9 %

The figures in this document are preliminary and have not yet been approved by the Supervisory Board nor audited by the external auditor.